BUDGET RESOURCE Program Start-Up and Operating Budgets¹

Sample Categories for Start-Up Budget

REVENUE			
	Advance Deposits/Registration Fees from Parents Parent Fees		
	Contributions		
	Grants		
	Fund-raising		
	Other		
	Total Revenue		
EXPENDITURES			
	PERSONNEL		
	Staff (for planning period)		
	Staff (for start-up period) (Based on start-up		
	enrollment projections)		
	Fringe @ 15% - 25%		
	Health, Dental, Life, Retirement,		
	Educational Benefits, Leave, etc.		
	Employer Portion of State and Local Taxes		
	FICA , Medicare, Unemployment Tax, etc. Substitutes		
	Substitutes		
	NON PERSONNEL		
	Consultants (Technical Assistance, Legal,		
	Accounting, etc., non-salaried)		
	Program Supplies		
	Food		
	Transportation (Field Trips)		
	Special Event Fees (Field trip tickets to		
	performances, entry fees, etc.)		
	Special Visitors to the Program		
	Office Supplies		
	Rent or Mortgage – including initial deposit		
	Utility Deposits (Electric, Water, etc.)		
	Staff Training		
	Insurance (Accident, Liability, Hazard, Flood, etc.)		
	Equipment (Under \$500 per single item)		
	Advertising and Promotion		
	Capitol Expenditures (Furniture and Equipment		
	over \$500 per item) Vehicle Purchase or Lease		
	Total Expenditures		
	i otai Experiultures		

¹ Excerpted with permission from R. Newman. *Controlling Costs and Budgets*. Unpublished Workshop Resource Packet. Cape Charles, VA: Newroads Media, 2004.

BUDGET RESOURCE, Program Start-Up and Operating Budgets, cont.

Sample Categories for Operating Budget

REVENUE			
	Advance Deposits/Registration Fees from Parents Parent Fees Contributions Grants Fund raising		
	Fund-raising Other		
	Total Revenue		
EXPE	NDITURES PERSONNEL Administrative Salaries Program Staff Salaries (including annual raises) Fringe @ 15% - 25% Health, Dental, Life, Retirement, Educational Benefits, Leave, etc.		
	Employer Portion of State and Local Taxes FICA , Medicare, Unemployment Tax, etc. Substitutes		
	NON PERSONNEL Consultants (Technical Assistance, Legal,		
	Food		
	Transportation (Field Trips)		
	Special Event Fees (Field trip tickets to performances, entry fees, etc.)		
	Special Visitors to the program		
	Office Supplies		
	Rent or Mortgage Utilities		
	Staff Training		
	Insurance (Accident, Liability, Hazard, Flood, etc.) Equipment (Under \$500 per single item) Advertising and Promotion Capitol Expenditures (Furniture and Equipment Over \$500 per item)		
	Vehicle Maintenance/Lease, etc. Total Expenditures		